

New York

February first marks the beginning of the special course by Harry Gunnison Brown on "Fiscal Policy and Taxation in a System of Free Private Enterprise." The twenty lessons on Thursdays at headquarters, will be available to students who qualify for this advanced instruction, and are primarily for instructors.

Walter W. Pollock of Philadelphia the distinguished Georgist and life-long exponent of systematic appraisals, will speak at the New York school on February 2 on "How to Appraise Real Estate."

Colonel E. C. Harwood, director of the American Institute for Economic Research, George Barrington, Massachusetts will speak on February 16, also on Friday at 8 p. m. Colonel Harwood's organization has arisen almost directly from Henry George teachings which the Colonel studied extensively during college years. He was also greatly interested in the work of John Dewey, one of the few philosophers who fully appreciated Henry George's contribution. The American Institute, therefore, uses the fundamental principles outlined by Henry George and the modern application of the scientific method as described by John Dewey. Putting the two together the Institute is exploring the vast unknown in the field of economics. It will therefore be a very profitable evening for New York students and teachers when Colonel Harwood discusses "The Scientific Method in Economics."

More than 800 students have enrolled for Fundamental Economics classes including those available at headquarters and the extensions. The "late class" has surprised everyone and started off with a bumper enrollment under Dorothy Sara's guidance. The class meets on Thursdays from 9:30 to 11:30 p. m. A class of 15 business men organized at Underwriters Laboratories is being taught by Wayne Berry.

Out of 604 enrollments received at headquarters prior to the term opening, 159, or one-fourth came as the result of coded cards, 30,000 of which were distributed by volunteers. Irving Faust has been the driving force behind this venture because he has discovered that the small business man is overwhelmingly aware that something is wrong in our economy and is glad to have a poster put up in his store by a school that has a constructive proposal to make in the solution of it.

This type of promotion, being much less expensive than mailing, and more agreeably direct and personal, seems to offer opportunities as well as a valuable economy, for the future. Mr. Faust explains that of course, a few people did a great deal of work, but that the help offered by the large number of graduates who took only one poster and kept it filled, was also of enormous value, owing to the vast coverage. The importance of this method for the future will lie in familiarizing volunteers with the best approach. Some people have a talent for it, Mr. Faust says, others just don't know how to meet people well enough. Where the invitation and the offer of a card or poster can be made with natural and spontaneous ease—politely and with no coercion—the results seem most gratifying. The sense of accomplishment is in itself a compensating factor, for many new friends can be made in this way.

The New York S. A. G. E. group re-elected George Musalino as its president at a meeting on January 7. Edwin Cooney, who is in charge of the alternating Friday film programs, is the new vice-president.