

He Spoke Up. And You?

Once upon a time a traveller came to a small town, wherein the main excitement of the moment was a funeral. Which our traveller, having nothing more for the moment to do, attended. The minister called for the next of kin of the departed to speak up for the repose of his soul. There being no next of kin present, no response came forth.

"Are there any friends or acquaintances who would like to say a few words for the deceased?" Still no answer. Apparently the dead would have to be interred without verbal kindness from anybody. The funeral was about to be expedited upon this theory when our traveller spoke up. Said he: "If nobody wants to talk, I'll say a few words on the 'Single Tax.'"

Which is offered as the text for

the truism: Once a Georgist always a Georgist. For once the true solution for the problem of poverty is understood one is impelled to speak of it whenever an auditor can be found. And this impulse to tell the world all about it should not be inhibited, for the solution will never be put into practice until enough people know about it—laws are but the reflection of public opinion.

But, to be an effective teacher of anything one must be thoroughly familiar with his subject. Therefore, no graduate of the Henry George School of Social Science should be satisfied that he knows simply because he has read "Progress and Poverty" once—or even twice. The best way to read this book is to do so in conjunction with the Teachers Manual—in which the important concepts of each chapter are high-

lighted in question and answer form.

Besides, the study of the textbook with this Teachers Manual will introduce the graduate to the classroom method of instruction. Every graduate should prepare himself to be a teacher, for the success of our movement depends upon an ever-increasing number of classes. Classroom methods and technique will be discussed in *The Freeman* from time to time. Right now we urge every reader to review "Progress and Poverty" with the Teachers Manual before him, to better understand the text, to prepare himself for teaching.

The Teachers Manual has up to now been sold for \$1.00. A second printing always is cheaper than the first. Therefore, the School is able to offer the Teachers Manual for 35 cents a copy, postage prepaid.