LET'S GO CAPITALIST

By EDWARD J. DODSON (Deputy Chairman, Council of Georgist Organizations)

As I have learned about the various Georgist institutions, the one area which seems to have been overlooked almost completely is the movement's participation in the "capitalist" system. The movement does not have an ongoing income-producing venture which could (1) generate profits for distribution to other non-profit Georgist ventures, or (2) offer employment opportunities for those who would be interested in such a career opportunity and who have talent, energy and expertise to contribute.

Why, for instance, have Georgists not attempted to enter in a meaningful way the business of economic forecasting or consulting? The movement has considerable academic expertise to compete with the likes of Arthur B. Laffer and Jude Wanniski, both of whom run consulting firms related to supply-side economics. They charge \$7,000 to \$12,000 a year for packages of published reports and forecasts; indi-vidual counseling and other services cost more.

I think Georgists should begin asserting themselves aggressively on the market system by competing with the Keynesians and Supply-siders on equal terms. I think we have the talent for it. I would be interested in knowing what other Georgists think.