

Big Money in the Golden West

MRS. Leoane Anderson, director of the Henry George extension in Denver, seems to attract novel real estate items, which she sometimes shares with her New York headquarters friends. Did you know that for only a dollar a month you are promised, by a Connecticut "development institute," monthly bulletins that will help real estate salesmen "tap a terrific source of business," *clean up*, and attract "the kind of investors who are looking for deals that can pay off in a big way?"

That seems a small price to pay for something that will "find the kind of property investors want, 'dirt cheap'—that can double and triple in value in a few month's time." Please note that "the profit potential is fabulous—a shrewd promoter can turn it into an investor's 'dream.' Like the Florida boom of the 20's, there's no telling how high the value will climb." Not only are you shown how to attract the big investors but you are instructed in the quick sources of financing, 'pay as you go' investment deals, and 'tax angles that investors go for in a big way.'" Another "Guide for the rapid

accumulation of wealth" promises to show how to pick up large tracts of land for \$20 an acre and sell them at "enormous profit to the roaring, rising market for these parcels."

We are accustomed to large figures from the Texas ranch lands, but Colorado and Rocky Mountain areas are not far behind. Mrs. Anderson canily clipped for us the reported purchase of the famous 18,000-acre A Bar A dude and cattle ranch for a price in excess of \$500,000, to a Denver industrialist. Pure bred Angus cattle from that ranch are displayed at major shows throughout the United States.

Wealth of a different kind is represented by a one-billion-dollar beryllium province with a focal point near Delta, Utah, where mining claims held by Anaconda Copper are being angrily disputed by the Ranchers Exploration and Development Company.

Everything is changing, people say—in the cities and along the countryside. But "ye old West" is changing too, as its picturesque holdings, reflected by current headlines, recall the vanishing frontier of early days.

NEW YORK'S Speakers Bureau has booked engagements in March for two Kiwanis Clubs, a Masonic group, national trade association, church group, and the Economics and Sociology Society of Long Island University. Popular subjects deal with the income tax, Latin American problems and capital versus communism.

Friday evening programs at headquarters present films on March 1st, 15th and 22nd. On March 8th a panel of three women: Kiran Sethi, Ilse

Harder and Josephine Hansen, will compare the situation of women in various countries, and on March 22nd Chester O. Chambers will discuss estate planning.

A class in Spanish now completing Applied Economics at headquarters with undiminished enthusiasm, will continue with the third course, Science of Political Economy, under direction of William Camargo. Rafael Jacobsen is conducting a course in Fundamental Economics in Spanish.