

Practicing the most rigid self-denial in all luxuries or even comforts (he habitually traveled to Europe by third-class), no harsh misunderstandings, no tacit social ostracism on the part of others who did not understand his high ideals, ever turned him by one jot or tittle from his path.

To Georgeism—chiefly as exemplified in several successful enclaves which he either founded or in which he shared management—he gave unremittingly of himself and his substance with a single-minded devotion rarely found.

So, over and above the swift yet enduring pangs of grief that must be felt by many in every walk of life, scattered over several continents, to whom he endeared himself by his sincerity, his roguish humor, his Spartan simplicity, his human-ness, his tolerance, his courage and his integrity in the largest implications of the word, his admirers and friends must learn to merge their sense of loss in the larger realization that though the world is literally the poorer for his going, it is infinitely richer by his efforts and his spirit.—EMILY E. F. SKEEL.

## Activities of The Manhattan Single Tax Club

**P**RESIDENT INGERSOLL has had unusual activity in public speaking engagements in the last few weeks:

The Lions Club at White Plains, in conjunction with Radio Station WFAS of that city, had Mr. Ingersoll on March 3; and Mr. Frank A. Seitz arranged for the address on the air, and also each question and answer. As the latter consumed nearly three hours, this programme was very interesting. It might be promoted in each place having a radio station. (See separate report on this event.)

The Lions Club of Fall River, Mass.

The Kiwanis Club of Fall River, Mass.

Dr. F. M. Padelford has arranged for these two service clubs to hear Mr. Ingersoll at a union luncheon meeting on April 20. His subject will be "The Cause and Cure of Depression, Unemployment and Poverty."

The Rotary Club of Bridgeton, N. J.

This club will have Mr. Ingersoll as its guest speaker on June 9. His subject: "The Cause and Cure of Depression, Unemployment and Poverty."

The Rotary Club of Haddonfield, N. J.

This club arranged with Mr. Ingersoll to be its guest speaker in April, but has not decided as between which Thursday.

Mr. Ingersoll is giving special study to his appeal to business men and in connection with broadcasting of current events.

### THE PUBLIC SERVICE FORUM

A number of forums have given special opportunity to Mr. Ingersoll as Director and Chairman to introduce economics. This station, having 5000 watts power, enjoys a coverage of the whole East as evidenced by com-

munications from as far as Minneapolis, Miami and Nova Scotia.

Mr. Ingersoll's weekly broadcasting schedule:

Mon., WCNW, 2:30 P. M.; WWRL, 11:15 P. M.; Tues., WFAS, 10:30 P. M. (White Plains); Wed., WCNW, 3:45 P. M.; Thur., WLTH, 8:15 P. M.; Fri., WPEN, 9:45 P. M. (Phila.); WDAS, 12:45 P. M. (Phila.); WSNJ, 2:45 P. M. (Bridgeton); WTNJ, 7:45 P. M. (Trenton); Sat., WOV, 3:15 P. M.; WWRL, 11:15 P. M.; Sun., WBIL, 8:15 P. M. The Public Service Forum, (C. H. I., Director.)

1400 to 1500 k. c. except WBIL, 1100 k. c. 5000 watts. WOV, 1100 k. c. 5000 watts.

### REPORT ON PRES. CHAS. H. INGERSOLL'S ADDRESS TO THE LIONS CLUB OF WHITE PLAINS

This report is deemed important in view of the following comment made by Frank A. Seitz, Manager of Radio Station WFAS at White Plains. Seitz arranged this meeting and serviced it with not only the speaker's microphone, but shifted another receiver to each diner as he asked questions, thus getting the whole proceeding.

"I can only repeat what I told you after the meeting—that I have never yet seen the members of the Lions Club give up the greater part of their afternoon for a speaker! Since a great many of them are interested in real estate in Westchester County, your subject was particularly appropriate."

This report is important as an example of radio technique which should be extended, and as indicating a well-balanced talk to business men, as evidenced by the fact that practically everyone of these sixty Lions members asked one or more questions, and stayed away from their business three hours to get the answers.

The high points of Mr. Ingersoll's talk were as follows (his subject being "Single Tax—the only remedy for depression," suggested by the club President): He explained that while the Single Tax was descriptive, it tended to narrow a great moral and business philosophy. The first democracy, and greatest producer of wealth, should not be "at the cross-roads." Our troubles are economic though involving morals, spirituality, and philosophy. Business men should stick to the tangible, financial and temporal.

There are two schools only, approaching the breakdown from the economic viewpoint—the individualist democrat of the Jefferson and George type, and the Marxian collectivist philosophy (or fallacy). These two opposite schools very significantly agree: (1) that our prime trouble is poverty itself; (2) that it is caused by exploitation; (3) that it is curable; and by stopping the exploitation; (4) that the approach is economic; and (5) that socialization is the remedy. This takes them together to the half-way point, because the individualist would socialize all social values which comprise about half of our "national wealth."

This is very important because these two schools and the followers of them, make up the vast majority of all the people; and if they can come together on the only point of difference, we will be practically out of our trouble. This point is: "who or what is the exploiter?" As you know, collectivists would destroy our private system of business, capital and wealth—by socializing it. The individualist would correct the errors of that system and insist on absolute integrity of it. So, instead of the absolute agreement of the two schools, as up to the 50-50 point, they are as absolute in their disagreement from thence on, because this difference involves not only our business and profit system, but our democracy, and civilization as we now understand it.

Now, we come to the answer: the Single Tax is the only alternative to (a) this Marxian, leading to chaos, or (b) our present system, which



call monopolism, and which we know has broken down. The Single Tax, therefore, aims to draw a clearcut line between business, big and little, which you represent, and monopoly, which is now in control of at least half our wealth, but only favors—as their major interest—perhaps 3 per cent of the population.

This monopoly, while having limitless ramifications, such as the administration at Washington is tangled up in, has only three principle divisions in its basic element, comprising the 200 billion of value as estimated. Most familiar to us are utilities; the next are natural resources; these combined make probably half the total; the rest site values in cities.

Monopoly, therefore, should be first considered as basic monopoly; in a sense, monopoly of the earth itself. It yields what is commonly known as "unearned increment" and in the form of economic rent. As such, this is a purely social creation, meaning that it is a creation of the whole people and their activities, especially their governmental activities.

This rent amounts to something like fifteen billions; and you may think it a coincidence that our tax budgets, local, state and federal, are about the same amount. But your business sense should make it clear that in a general way, our expenditures for government reflect these increments or rents—in fact, one creates the other.

Now, is there anything more obvious to a business man than that this great stream of social "profits" should be used to liquidate the equally great costs of government, that go directly to create these same surplus earnings of our collective estate? Is there anything more obvious to every business common or horse sense, than that no individual should be permitted to touch any of this social revenue?

Do any of you business men allow the earnings of your business to pay away from it, and then go and beg, borrow, or steal (our government does all of these) to pay the expenses and obligations of your business? Do any of you, having partnership interests or owning stock in corporations outside your own, give any less care to collecting and conserving these profits, then to your individual activity?

The analogy is perfect; consider yourself as one of 130,000,000 people; for every dollar you make individually in wages, salaries, profits, there is another dollar made by you, but as a citizen of your community, state, and nation; and without any of your interference, that dollar is "deposited" in the form of these social or land values rents. The only way of "withdrawal" of this deposit so far found, through this device called the "Single Tax," but which really is collection of rent."

Through this process, everyone of the 130,000,000 would get his share of the 200,000,000 of social value which actually earns 15 billions of income called rent. So this is the answer: merge these 1001 taxes that now rest on the consumer, doubling his living costs, and thereby cutting in half his purchasing power, slowing down factories and creating millions of unemployed; merge these taxes that destroy industry into a Single Tax which will destroy monopoly.

I don't think I need to say any more.

WHAT we should do unto others as we would have them do to us—that we should respect the right of others as scrupulously as we would have our own rights respected, is not a mere counsel of perfection to individuals, but it is the law to which we must conform social institutions and national policy if we would secure the blessings of abundance and peace.—HENRY GEORGE.

THE great difference between the democratic theory of equality and the Communistic theory is that democracy aims at equality of opportunity whereas Communism aims at equal rewards.—WALTER LIPPMANN.

## California News Letter

ALTHOUGH it seems to be little realized in the rest of the country there is going on in California—with every sign of increasing severity—a fight for the restoration of the rights of the people to free opportunity to live and produce, which has been without equal in an electoral way for the past sixty or many more years. I shall not rehearse its earlier history and endeavor to confine myself to the occurrences since last reporting to LAND AND FREEDOM.

We are engaged in an effort to present through the initiative a constitutional amendment which will at once abolish the sales tax in California and at the end of nine years all taxation on improvements and tangible personal property. To obtain a place on the ballot it is necessary to secure the signatures of a little more than 186,000 registered voters, whose qualifications have to be passed upon by the registrars of voters of the several counties. To this day the reports to the Secretary of State cover around 171,000 names, leaving us so far about 15,000 names short. These would have been procured several weeks ago but for two circumstances—the weather and the opposition of the real estate boards and the chamber of commerce. As the world knows, the California weather this winter has been what is locally called "unusual," as for instance, of the first 19 days of March, 16 were rainy. This, continued virtually for two months, has made work by canvassers very difficult and slow.

Entirely without precedent has been the work of the organizations of which I speak. Never before has there been a continuous and persistent effort to prevent a measure from being initiated. This time our canvassers have been spied upon in entering and leaving the offices of those having in charge the solicitation of names, have been followed in their work through the cities, signers have been told falsities as to the effect of their action in signing and urged to have their names withdrawn. Further, the canvassers have been threatened with loss of other occupation unless they abandoned our work, and there seems ample reason to believe that lists they had obtained have sometimes been bought from them.

Frantic full column warnings have been published as advertisements in the papers, usually of the following tenor: "Voters, Beware! Read before you sign. Initiative petitions now being circulated in this county (the solicitors may so soon seek your signature) are in support of The Single Tax Masquerading as a Sales Tax Repeal Act. This vicious proposal is an exorbitant land tax—a tax on your home, your rent, your farm, your business. Why Tax Yourself? California Association Against Single Tax. Denunciations and withdrawal slips have been circulated broadcast.

Despite all of the foregoing we are steadily and surely approaching the position on the ballot for the coming election we are seeking.