

ken from many sources, including letters of local correspondents; a correspondent capable of quickly selecting the paragraphs to best set the points of a selected subject; training might enable him to conduct 50 to 100 such letters daily; (7) a typist trained to rapid copying; a reader trained to select subjects for "attack." In the early stages these functions may be combined in one or two persons.

To get some line on the volume and value of free publicity possible from this work, say 50 letters were printed daily averaging 50 lines each, or 2,500 lines, and in papers averaging 10,000 circulation; calling the value 10 cents a line, the bureau would earn \$250 daily, and if four people were required, costing \$25, the result is ten times the cost; and this is conservative.

The capacity of this plan for interesting and employing the rank and file of Single Taxers throughout the country may be its most important benefit. The question of "wherewithall" naturally arises and I do not intend to answer here, except to suggest that we have not extended ourselves any more in the direction of money-getting than in propaganda; and that each or all these activities should be self supporting in the sense that activity and success are breeders of sustention. I should perhaps apologize for my obvious bias in reverting repeatedly to the sales formula. I confess that I cannot see our problem in any other light than that of putting across a sales campaign.

Stoughton, N. J.

CHARLES H. INGERSOLL.

### NEED OF COMPELLING LEADERSHIP

EDITOR LAND AND FREEDOM:

Your issue for March-April again assures me of the value of LAND AND FREEDOM as a "great magazine", however restricted its direct appeal may be.

There is need of your patient but strong combatting of constantly repeated misunderstandings—such as Professor Robinson's and Editor Kipps to the effect that land values taxation is adapted to a passing barbarian age" rather than our urban machine age. It seems incredible that such a reversal of obvious truth can be honestly asserted again and again, but it is.

I wonder if your convincing correction of their misunderstandings gets to such objectors? Or whether, like the elder Pulitzer, they being wholly "committed to it." Your item on page 63 as to Senator Ireland's publicly saying, "I am a Single Taxer," indicates that such a conviction means nothing as to committing him to action radically at least, so long as public opinion lags behind. And there seems no sign of such compelling leadership as to force thinking.

Reading, Pa.

W. G. STEWART

### MR. PLATT ASKS FOR BOLDER UTTERANCES

EDITOR LAND AND FREEDOM:

Behold I show you a mystery." Here in California, where the "Great Adventure" led by Luke North rallied the disciples of Henry George to the polls in such numbers as to almost carry a constitutional amendment, permitting a Single Tax on land values, now the leading advocates of Henry George doctrines, seem to have set up a taboo against the words "Single Tax" and the name Henry George, right in the state which was his birthplace. There are two publications in California particularly devoted to the advocacy of Single Tax philosophy, *The Ingram Institute News* published at San Diego and *Tax Facts* published in Los Angeles. For some time I have been giving both publications careful reading, and I have yet to come across the name of Henry George, or the words "Single Tax," although they are words which he strongly urged as the best name for the reform which he advocated.

*The Ingram Institute News* advocates "collecting economic rent" and *Tax Facts* is the organ of the Tax Relief Association, concentrating on the advocacy of the repeal of personal property taxation.

I had heard much of Dr. Frederick W. Roman as a Single Taxer and of his Los Angeles forums, and of the remarkable thesis which he wrote when taking an advanced degree at the Sorbonne, and which thesis expounded Single Tax doctrine.

While I was in San Diego Dr. Roman delivered a forum lecture on "Unemployment." "Good" said I to myself. "Now I will have the pleasure of hearing the real cause of unemployment ably expounded, together with the remedy." Imagine my surprise when the address closed without reference being made to the Single Tax or to Henry George or to any doctrines of Mr. George, except that lower tariff taxes were advocated.

Stoughton Cooley changed the location of his publication office in order to get away from an address identified with Single Tax agitation of the Great Adventure type and meetings of a Single Tax club were abandoned because of too much discussion introduced by so called "extremists."

Although I will attempt no explanation of the mystery I have outlined, and although I have been unable to elicit any satisfactory explanation from others, in justice to the *Ingram Institute* I must say that it is in my opinion carrying forward an excellent work, which is soundly grounded on Henry George economics.

At the forum meetings of Dr. Roman quantities of Single Tax literature have been distributed, and at Dr. Roman's business office hundreds if not thousands of copies of Henry George's works have been sold. At the meeting of the forum which I attended last Friday evening among other literature everybody was given a copy of *Tax Facts*.

In a pamphlet by R. E. Chadwick paying high tribute to Dr. Roman and his work I find this paragraph:

"The earth is the common heritage of all. To deny men access to it upon equal terms is to impoverish the many and enrich the few. You have shown the importance of the land question and how it may be settled justly, You have taught that this fundamental wrong is institutional, and that its correction holds no threat for any just man or any equitably acquired wealth."

CHESTER C. PLATT.

### DOES CAPTAIN STEWART WANT A NEW YEAR BOOK?

EDITOR LAND AND FREEDOM:

I discussed your letter to me (which referred to the paucity of information regarding American statistics on taxation) with the Finance Committee of the International Union. The opinion was general that your Year Book of 1917 was finely conceived and we had to regret that other issues were not on the stocks. The absence of any comprehensive survey of Georgism today in U. S. A. was deplored, and I do not flatter you in saying that you would be relied upon on this side.

Mauden Vicarage, Bishops Startford, Eng.

M. J. STEWART.

## NEWS NOTES AND PERSONALS

A LETTER signed R. E. C. appears in *Labor*, of Washington, D. C., in which the writer calls attention to the fact which advocates of public ownership so frequently overlook, that little benefit would accrue to communities from the ownership of municipal plants where the socially created values of land remain in private hands.

OUR old friend and helpful co-worker, Waldo J. Wernicke, calls our attention to the excellent letter-writing service that is being done by Calvin A. McLemore, R. J. Kitts, J. C. Kipps and Laurie Quinby, and thanks the editors of the *Hollywood News* and *Hollywood Citizen* for the generous space allowed these correspondents. The editors are respectively Mr. Don Long and Mr. Harlan Palmer. S. Byron Welcome frequently appears with letters in the *Los Angeles Express*. Another man who merits the thanks of our friends is Mr. Fred Jackson